

**Ameer Zmiro**  
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ameer.zmiro@gmail.com

**EDUCATION:**

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**TECHNION - ISRAEL INSTITUTE OF TECHNOLOGY** **Haifa**  
*Faculty of Civil and Environmental Engineering, Bachelor of Science in Civil Engineering–  
Transportation Engineering.* **Oct 2011 – Oct 2016**

- Graduated with extra credits in "Management and Construction" program.

**Awards:**

- Dean's List (top 10% of faculty) for one academic semester.
- Won top prize for leading a team of three students in final project "Transportation Planning".
- Won top prize in final project "Construction Management".

**PROFESSIONAL EXPERIENCE :**

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**GRONNER D.E.L ENGINEERS Ltd** **Tirat Carmel**  
*Transportation engineer- designer & analyst* **Oct 2015-present**

- Estimates cost of projects and writes contracts and specifications for labor, materials and equipment with budgeted figures up to **1,200,000,000 ₪ (400,000,00 \$)** .
- Value engineering - analyzes the requirements of a project for the purpose of achieving the essential functions at the lowest total costs, reducing up to **5% - 10%** total cost in average for each project .
- Designs and prepares preliminary and final plans for highways, bridges, drainage structures, municipal utilities, roadway lighting, traffic control devices, and miscellaneous highway facilities.
- Communicate and liaise effectively with colleagues, subcontractors, consultants, co-workers and clients.

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**LEE COOPER BRAND Ltd** **Herzliya**  
*Sales Representative & Shift Manager* **2009-2011**

- Present, promote and sell products/services using solid arguments to existing and prospective customers.
- Establish, develop and maintain positive business and customer relationships.
- Expedite the resolution of customer problems and complaints to maximize satisfaction.
- Coordinate sales effort with team members and other departments.

**VOLUNTEERING EXPERIENCE**

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**ASFAHANI SOCIETY FOR ARTS AND CULTURE** **Qalansuwa**  
*Administrative Volunteer* **2013-2014**

- Assist the organization staff by providing administrative support.
- Assist at events, raise funds, serve on project teams and spread the word about the organization.

**BEIT ISSIE SHAPIRO-EARLY INTERVENTION CENTER** **Qalansuwa**  
*Event Volunteer (Various Roles)* **2011-2012**

- Work on awareness campaigns in order to improve the rights of children and youth living with disabilities.
- Responsible for helping with the daily needs of the children and serve as a role model.

**ADDITIONAL INFORMATION**

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- Languages: **Arabic**- native language ,**Hebrew**- native language ,**English**- professional work proficiency.
  - Personal Interests:  
**Sports** - unprofessional football player for the " Zenit Nord" local team in the "football state organization".  
**Travel** - travelled extensively and have visited places which include Turkey, Italy, Egypt, Netherlands, Belgium, France, Germany, Check republic, Jordan, Peru and Colombia.  
**Music** - self learner piano player ( beginner ) .
  - **Administrative Member of "RAQ"** - a volunteering group for academic advising for youth from qalansuwa.

**REFERENCES & RECOMNDATIONS**

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- **Aviad Shapira**, Professor of Construction Engineering and Management and past Associate Dean for Research and Graduate Studies, Technion, Haifa 32000  
**Tel:** +972-4-8292246 , **mail:** avishap@technion.ac.il , **mobile:** +972-54-447-4963.
  - **Pavel Roldugin** , Civil engineer and team leader, Gronner D.E.L engineers Ltd .  
**mobile:** +972-50-218-3648 , **mail:** pavel@grdel.co.il
  - **More references available upon request.**